CHAPTER 1 FOREIGN BUSINESS RESTRICTIONS

The framework of laws that apply to foreign ownership of businesses in Thailand is complex, and there are several different statutes that may have to be considered.

The Foreign Business Act (1999) is the most important law affecting ownership of businesses by foreigners. It regulates and restricts foreign ownership in 43 specified categories of business activity.

The Board of Investment, the most important government agency to promote investment, has power to grant permission for majority foreign ownership of businesses listed under Schedule 2 and 3 of the Foreign Business Act, (see further, Chapter 3 *Business Promotion Incentives*).

Americans have special rights under a specific treaty called the United States – Thailand Treaty of Amity and Economic Cooperation (see in detail, Chapter 2 *The United States - Thailand Treaty of Amity*).

There are also specific laws that contain foreign ownership restrictions relating to particular industries, including: banking and finance, insurance, securities, telecommunications, airlines and shipping.

Thailand has also entered into bilateral trade agreements or treaties with a number of countries, and these agreements may also contain provisions that apply to foreign ownership of business in Thailand.

Each of these will be discussed in turn. The United States -Thailand Treaty of Amity is discussed separately in Chapter 2.

The Foreign Business Act The Foreign Business Act (1999) came into force on March 3, 2000. The Act places restrictions on 43 categories of business activity divided into three Schedules. The foreign ownership restrictions are different, depending on the Schedule in which the business activity is listed.

Definition of 'Alien' The Act places restrictions on the businesses that may be carried on by an Alien. The definition of *Alien* is complex, but it includes a company or partnership which has at least half its shares owned by foreigners, a foreign company, or a foreign individual. Accordingly, a Thai company that has only a minority of its shares owned by foreigners is not an *'Alien'* for the purposes of the Act.

In 2007, a revised Foreign Business Act was published, which included amongst other things a proposal to extend the definition of *alien* to cases where foreigners

hold a majority of the voting rights. The bill was not passed when the militaryappointed government ceased to hold office in December 2007.

<u>Regulation</u> The Act sets up a regulatory authority called the Alien Business Committee, to supervise and enforce the Act, make proposals to the Minister concerning any regulations to be made under the Act, and grant approval for majority foreign ownership of Schedule 3 businesses.

Framework of the Act The new Act imposes restrictions on 43 categories of business activity divided into three Schedules.

As to businesses listed in Schedule 1, only minority foreign ownership is permitted and there is no right to apply for majority foreign ownership.

As to businesses listed in Schedule 2, minority foreign ownership is possible without permission. Up to 60% (with a possibility of applying for up to 75%) foreign ownership is possible with ministerial approval. At least 40% of the directors must be Thai nationals.

As to businesses listed under Schedule 3, minority foreign ownership is possible without permission. Majority foreign ownership is possible with permission of the Commercial Registration Department and approval of the Alien Business Board.

Where permission for majority foreign ownership is granted, other conditions may be imposed under the Act.

<u>Ministry of Commerce interpretations of the FBA</u> Since the FBA came into force, a number of interpretations of whether certain business activities are within/outside the scope of the FBA have been issued by the Ministry of Commerce. Amongst these, it has been held that the following activities are 'services' with the meaning of Sch 3 of the FBA, and which therefore may not be operated by a majority foreign owned company unless a FBA licence is obtained:

- Renting of land/buildings
- Renting of moveable property
- Providing guarantees or other security, e.g. to support the borrowings of a parent or associated company
- Lending money

<u>2013 changes</u> In March 2013, a regulation was issued under which certain financial services ceased to be regulated under the FBA, but would continue to be regulated by the specific regulator responsible for that activity, namely the Securities and Exchange Commission. The businesses no longer regulated under the FBA are:

• trading on the Agricultural Futures Exchange of Thailand

- securities dealing
- investment advisory services
- securities underwriting
- securities borrowing and lending
- mutual fund management
- private fund management including provident funds
- venture capital management
- funding for securities business
- financial advisor
- securities registrar
- custodian of securities company's customers or derivatives business operator's customers
- custodian of private fund
- mutual fund supervisor
- bond holders' representative
- derivatives dealer
- derivatives advisor
- derivatives capital manager
- trustee business under law on trusts for transaction in capital market.

<u>Changes considered in 2014</u> In late 2014, the government announced that it intended to expand the concept of *'alien'* so that it would include cases where foreigners had a majority of the voting rights. After opposition was voiced, these proposals were withdrawn.

<u>Changes approved in 2017</u> In June 2017, the Cabinet approved the exclusion of certain service activities from Sch 3 of the FBA, as a result the following business need not apply for a FBA licence:

- Asset management businesses
- Representative offices
- Regional offices
- Companies that solely engage in contracting with government agencies
- Companies that solely engage in contracting with state enterprises

<u>2018 changes</u> In 2018, changes to the FBA were approved and the following services activities no longer need a FBA licence:

- Accounting services
- Legal services
- Leasing with inclusion of utility usage
- Lending money
- Advisory services

but in each of the five cases above, the services exempted are only where they are supplied to affiliates or subsidiaries.

<u>Procedure</u> An application for majority foreign ownership must be considered within 60 days, subject to a further 60 day extension, if required. The formal permit must be issued within 15 days of it being granted.

Under a regulation issued in 2004, an application must also include proposals for transfer of technology by the foreign parent to the company.

<u>Criteria for approval of majority foreign ownership</u> To obtain approval for majority foreign ownership of a Schedule 2 or 3 business, a foreign investor will have to demonstrate that the nature of the business contributes to a number of matters, including: national safety and security; economic and social development; natural resources and energy conservation; environmental protection and consumer protection. Other matters that will be taken into account include: the size of the business; the creation of employment, the transfer of technology, and research and development.

<u>Conditions on licenses</u> Any license granted may include conditions in relation to the following matters: the debt to asset ratio of the business, the number of foreign directors to reside in Thailand, the minimum capital levels to be maintained and the period during which such levels should be maintained, requirements concerning technology or property, and other conditions.

<u>Capital requirements</u> The Act and subsequent regulations impose requirements for minimum paid up capital. Foreign shareholders also have to show evidence that such capital has actually been brought into Thailand. Note also that in some cases, evidence of payment of capital is required to be produced to the Ministry of Commerce. See further, Chapter 4.

<u>Anti-nominee provisions</u> A regulation was issued in 2006 to discourage the use of Thai nominee shareholders by foreigners. The regulation states that in relation to any partly foreign-owned partnership or company in which the foreign shareholders or partners:

(a) own 40 - 50% of the shares, or

(b) own less than 40% of the capital, but a foreigner is a director authorised to sign on behalf of the company,

then all the Thai shareholders or partners must submit information concerning their source of capital to acquire their shareholding, with the application to register the company. The documents should identify the money for investment or share purchase and should include: bank passbooks or statements for the previous six months; and evidence showing the source of money used for investment.

There is no reference in the regulation to penalties. But note that under the FBA, if evidence of nominee activities is discovered, the Thai nominees can be fined or imprisoned, and an order can be made for the business to be closed.

Further anti-nominee provisions issued in 2013 In January 2013, further antinominee provisions came into force. These apply to to all applications for registration of companies and partnerships submitted after 2 January 2013.

Powers conferred: Promoters registering a company or partners registering a partnership must now submit bank statements or other evidence to show the financial status of any Thai shareholders or partners, in an amount that corresponds to their investment in the company or partnership.

Which companies or partnerships are caught? The regulation applies to:

- (a) a partnership or company where Thai shareholders hold less than 50% of the shares; or
- (b) a 100% Thai owned company that has a foreign signatory director who can either solely or jointly sign documents to bind the company.

Comparison with previous regulations: The table below compares the previous regulations regarding the obligation to supply evidence of Thai shareholders' financial standing, with the new ones:

Companies and partnerships subject to the previous regulation	Companies and partnerships subject to the new regulation
A partnership or company where the	A partnership or company where the
Thai shareholders/partners hold at	Thai shareholders/partners hold less
least 40% but less than 50% of the	than 50% of the shares/the
shares/the partnership	partnership
A partnership or company where the	A 100% Thai owned company with a
Thai shareholders/partners less than	foreigner as sole or joint authorized
40% of the shares/the partnership but	director/partner
a foreigner is an authorized	
director/partner	

It can therefore be seen that the scope of the existing regulation has been widened to capture companies and partnerships that: (a) have Thai minority ownership or (b) are 100% Thai owned, but have a foreigner as sole or joint authorised director or partner.

<u>Certificates</u> If a business is formed under the provisions of the United States – Thailand Treaty of Amity (see Chapter 2) or has promotional privileges granted by the Board of Investment (see Chapter 3), it is also required to apply for a certificate (not a license) under the Foreign Business Act.

<u>Appeals against refusal, and stay of enforcement</u> If an application for a permit under Schedule 2 is refused, the Minister must give written notice of refusal with reasons within 30 days. There is no right of appeal. If an application for a permit under Schedule 3 is refused, the Commercial Registration Department must give written notice of refusal with reasons within 15 days. There is a right of appeal to the Minister, exercisable within 30 days of the refusal. The Minister can grant a stay of enforcement, pending the appeal.

Transitional provisions, grandfathering clause The Act contains certain transitional provisions. If an Alien has the right or permission to carry on a business under the old Alien Business Law of 1973, it may continue its business in accordance with the original permission. If an Alien is already carrying on a business that is listed in one of the Schedules of the FBA, then, if that business was not restricted under the old ABL of 1973, it is necessary to apply to the Commercial Registration Department for a certificate under the FBA.

Such businesses were permitted to continue operations for a period of one year after the FBA came into operation.

Enforcement The Act sets out various enforcement mechanisms. There is a right of entry into businesses in order to obtain information and documents, which applies against any person. A compliance notice can be issued that may impose a time limit to remedy breaches. Nominees and evaders face severe punishment - imprisonment and fines. Where nominees are used to avoid the FBA, there is also power to order the business to be closed. The Act also provides for fines and imprisonment for breaches of other sections of the Act.

<u>Retailing businesses</u> In late 2006, the Ministry of Commerce announced that it intended to promote a Retailing Act to regulate the opening of new retailing businesses, on the grounds that the rapid expansion of foreign retailers such as Tesco, Casino and Makro threatened the livelihoods of small Thai family owned retailers. As at September 2018, this has not been pursued further.

<u>Comment</u> The most significant achievement of the FBA is that foreigners may have majority or 100% ownership of virtually all types of manufacturing business. There are a small number of exceptions relating to sensitive industries or products.

In contrast, services are still generally restricted to minority foreign ownership only, unless a successful application is made for majority foreign ownership under the FBA, or to the Board of Investment (where available). Certain services are partially de-restricted under the FBA, including; construction; trading; wholesaling; distribution and retailing, subject to minimum investment and other requirements being complied with.

If a business activity is listed in any of the three FBA Schedules, then provided that foreign ownership is maintained at less than 50%, no license is required under the Act.

If a particular business activity is not restricted under any of the three Schedules, or under any other law, then there are no limitations on foreign ownership.

Board of investment The Board of Investment is the key government agency that promotes investment in Thailand. It has power to grant certain tax privileges and benefits to Thai registered companies, whether Thai or foreign majority owned. It also has a general power in respect of promoted businesses, to grant permission for majority foreign ownership of a Schedule 2 or Schedule 3 business.

The United States – Thailand Treaty of Amity Under this Treaty, American and Thai citizens and corporations are granted special preferential rights concerning the ownership of businesses in each other's countries. Such rights are granted on the basis of reciprocity. Since the United States allows Thai citizens and companies to have majority Thai ownership of an American company, Thailand in return grants American citizens and companies the right to have majority ownership of a Thai company. This is subject to a number of specific exceptions referred to in the Treaty, in which each country may still impose domestic legal restrictions. Note that the Treaty does not confer any special rights in relation to ownership of land in Thailand, which is still in general prohibited to foreigners.

For further discussion of the Treaty see Chapter 2 *The United States - Thailand Treaty of Amity*.

Industry - specific legislation There are a number of business activities where the foreign ownership limitations are to be found not in the Foreign Business Act, but in a specific Act or regulation. These are discussed below.

Banks and financial institutions As to foreign ownership of Thai banks and financial institutions, the current position is as follows:

- a foreign bank may own up to 25% ownership of a Thai bank, without approval by the Bank of Thailand;
- a foreign bank may own up to 49% ownership of a Thai bank, subject to approval by the Bank of Thailand; and

• a foreign bank may own more than 49% ownership of a Thai bank, subject to approval by the Ministry of Finance.

There are also special creeping takeover rules that apply to banks and financial institutions: if a person owns more than 5% of a bank or financial institution, then such shareholding must be reported to the Bank of Thailand; and if a person wishes to own more than 10% of a bank or financial institution, then consent must be obtained from the Bank of Thailand.

2010 changes With effect from March 2010, existing foreign bank branches were permitted to open two additional branches in Thailand without having to meet additional capital requirements.

<u>2011 changes</u> With effect from December 2011, existing foreign bank branches were allowed to form a subsidiary that will in turn be permitted to open up to 20 branches, and have 20 ATM machines. The existing subsidiary will have the same rights.

Existing branches must have strong financial standing in Thailand, with good operating performance and expertise in international financial transactions. The parent bank must be licensed in a country that already has, or has the potential to have, good relations with Thailand in the fields of finance, trade and investment. The parent must be supervised by a regulatory authority that has good relations with the Bank of Thailand. The Thailand branch must have a capital adequacy ratio of not less than 12%, a NPL ratio not exceeding 3.5%, and have a good rating with BOT. The subsidiary when set up must have paid up capital of not less than 12 million Baht.

The 2011 regulation applies only to existing foreign bank branches. It did not confer any rights for offshore banks to establish a new branch in Thailand and then to take advantage of the right to expand discussed above.

2012 changes From 2012, foreign banks may upgrade existing branches to subsidiaries, enabling them to open up to 20 branches and have 20 off-premises ATMs. The branch must maintain a capital adequacy ratio of not less than 12%, and non-performing loans must be maintained at less than 3.5%. In addition, the subsidiary must have a minimum of \$333 million in paid-up capital.

<u>General insurance and life assurance</u> The rules regarding foreign ownership of general insurance and life assurance companies were further revised with effect from March 2015 as follows:

 75% of the directors must be Thai, and Thais must own 75% of the shares.

- The Office of the Insurance Commission, as regulator, has power to permit up to 49% foreign share ownership, and not more than 50% of the directors have to be foreign.
- The Finance Minister on the recommendation of the Office of the Insurance Commission, has discretion to permit greater foreign ownership and a majority of foreign directors, where the operation of the company may cause loss to insured parties or to the public, or to promote the strength of the company or for the soundness of the business. Such approval may be granted subject to conditions, or for a limited period of time.
- With approval of the OIC, a foreign individual may hold up to 49% of the voting shares. Any foreign shareholder holding more than 10% of the voting shares prior to the notification may maintain their current shareholding, but must obtain OIC approval to increase this.

2017 changes These rules were further revised in January 2017.

A licenced insurer may apply to the Finance Ministry for permission for foreigners or foreign companies to own up to 100% of the shares of an insurance company and to appoint more than half of the board of the directors of the company.

An applicant must:

- Be an insurance company, or a company that supports or is related to the insurance sector
- have at least 10 years of experience in the insurance sector
- Be financially stable with a credit rating of at least "A", issued by a respected international agency. I

If the foreign shareholding company does not have such a rating, its parent must:

- have clear and methodical business operations and technology transfer plans for the development of its insurance business in Thailand
- be financially capable to help support, stabilise and develop the Thai insurance company and the insurance industry

The insurance company must comply with the following share capital rules:

- At least 1 billion Baht for a non-life insurance provider
- At least 4 billion Baht for a life insurance provider

Insurance brokerages With effect from December 2011, the permitted foreign ownership percentage of insurance brokerages was increased from 25% to 49%. In addition, it is no longer a requirement for 75% of the directors to be Thai. Directors with signatory power must have passed the insurance examinations set by OIC, the Thai insurance regulator.

Brokerages may operate other types of business with the OIC's permission. Brokerages may hold licenses for both life and non-life business. They must submit details of their business operations containing specific information with applications to renew their licenses. All brokerages are required to maintain a capital fund, the size of which will depend on their commission income. All brokerage employees who conduct brokerage must hold an individual brokerage license.

<u>Changes affecting banking and insurance businesses made in 2016</u> In 2016, the government announced that four types of business would no longer have to apply for licences under the FBA. The businesses are:

- 1. Commercial banks,
- 2. Representative offices of foreign banks,
- 3. Life insurance companies, and
- 4. Non-life insurance companies.

Such businesses would, however, continue to require licencing from the relevant industry regulator, the Bank of Thailand, in the case of banks, and the Office of the Insurance Commission, in the case of insurance companies.

Securities businesses may be 49% foreign owned.

<u>Other specific industries</u> Companies owning Thai-flagged ships must be at least 70% Thai owned. Licensed air carriers may be up to 30% foreign owned, and there must be a majority of Thai directors on the board. Telecommunications companies that have a category 2 or 3 license (see Chapter 23 *Telecommunications, IT and e-commerce)* may have up to 49% foreign ownership.

Special rules apply to engineering businesses, law firms, credit data agencies, the security industry (security guarding, etc.), and certain other businesses.

The major foreign ownership restrictions discussed above are summarised in the table below.

Business and relevant law	Minority foreign ownership	Majority foreign ownership	Notes
FBA Schedule 1	No permission	Not possible	

businesses	required		
FBA Schedule 2 Businesses	No permission required	With permission of the Cabinet, up to 60% and possibly up to 75% but three fifths of directors must be Thai.	If the business activity is promoted under the BOI rules, BOI may also grant permission for majority foreign ownership
FBA Schedule 3 Businesses	No permission required	With permission of the Foreign Business Registrar, up to 100% foreign ownership. No nationality requirement for directors.	If the business activity is promoted under the BOI rules, BOI may also grant permission for majority foreign ownership
USA - Thailand Treaty of Amity - any businesses	No permission required	No permission required	Businesses excluded from the Treaty: telecommunications, transportation, fiduciary functions (includes warehousing and security services, banking involving depository functions (includes finance businesses), exploitation of land or natural resources, domestic trade in indigenous agricultural products, liberal professions

Banking and finance businesses	A foreign bank may have up to 25% ownership of a Thai bank, without approval by the Bank of Thailand; a foreign bank may have up to 49% ownership of a Thai bank, subject to approval by the Bank of Thailand;	A foreign bank may have more than 49% ownership of a Thai bank, subject to approval by the Ministry of Finance.	Note special creeping takeover rules: if a person owns more than 5% of a bank or financial institution, then such shareholding must be reported to the Bank of Thailand; if a person wishes to own more than 10% of a bank or financial institution, consent must be obtained from the Bank of Thailand
Securities businesses	No permission required	Not possible	
Insurance businesses	75% of the directors must be Thai and Thais must own 75% of the shares. The Insurance Commission, as regulator, has power to permit up to 49% foreign share ownership, and not more than 50% of the directors to be foreign.	The Finance Ministry may permit up to 100% foreign ownership and a majority of foreign directors to be appointed. NB Minimum paid up capital and other requirements apply	
Shipping businesses	Foreign ownership up to 30% only permitted where the company owns Thai flagged vessels	Not possible	
Telecommunications businesses	For category #2 and #3 licenses under the	Not possible	Three quarters of the applicant's directors must be

Telecommunications Act, foreign ownership up to 49% only	Thai nationals, and the applicant's authorised directors who have power to bind the company must be Thai
	nationals

ASEAN Economic Community - **AEC 2015** The anticipated free movement of capital, goods, services, investment and labour (limited to eight specified occupations) within the ASEAN countries, due to be implemented in December 2015 (AEC 2015), did not take place. It is not clear when this might occur.

The timetable for the lifting of import duties within the ASEAN countries, has already been agreed, and is not affected by this.

<u>Free Trade Agreements</u> Since 2003, Thailand has entered into Free Trade Agreements with several countries, namely: India, China, Australia, Bahrain, Peru, Chile, New Zealand and Japan.

By virtue of its membership of ASEAN, Thailand also enjoys a degree of free trade with other ASEAN countries namely: Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, and Vietnam (see further paragraph above).

Stemming from its membership of the Bay of Bengal Initiative for Multi-Sectoral Technical and Economic Cooperation (BIMSTEC), Thailand has a degree of free trade in its relationships with other BIMSTEC countries namely: Bangladesh, India, Myanmar, Sri Lanka, Thailand, Bhutan and Nepal.

United States: Negotiations for a bilateral free trade agreement with the United States broke down some time ago. It is envisaged that such an agreement would include the recision of the United-States Thailand Treaty of Amity (see Chapter 2) which currently grants preferential rights of business ownership to American investors that are not enjoyed by any other nationality. As at September 2018, negotiations for such an agreement have not been resumed.

Australia: Whilst FTAs usually deal with matters such as reduction of import duties, the rules of origin of goods, intellectual property and e-commerce, they may also contain provisions relating to foreign ownership of businesses. For example, the Australian-Thailand Free Trade Agreement ("TAFTA") grants preferential ownership rights to Australian investors and companies in a number of different industries in Thailand, but subject to detailed conditions. Such rights may be greater than the rights available under the Foreign Business Act or other applicable laws (see above). Accordingly, where an Australian individual or company is considering the setting up of a company in Thailand, it may also be necessary to refer to TAFTA, to ascertain whether Australian investors have any special rights to own such a business.

Nature of business	Previous foreign ownership limit	New foreign ownership limit under TAFTA
Mining operations	49% (see FBA Schedule 2)	60%
Distribution	49% (see FBA Schedule 3)	100% where the goods are manufactured in Thailand
Construction	49% (see FBA Schedule 3)	100% but must relate to services to the public in utilities or transport requiring special tools, machinery, technology or construction expertise.
Management consulting services	49% (a service business under FBA Schedule 3)	100% but must be provided by a regional operating headquarters or associated company or branch.
Major restaurants or hotels	49%(see FBA Schedule 3)	60%
Tertiary education institutions specialising in science and technology	49% (a service business under FBA Schedule 3)	60% but must be located outside Bangkok
Maritime cargo services	49% (a service business under FBA Schedule 3)	60% but limited to port and waterway operation services including marina facilities, provided the facilities included a ship lifter, inland berthing and a ship yard for maintenance and repair.

The enhanced rights of business ownership enjoyed by Australian investors in Thailand pursuant to TAFTA are summarised in the table below.

Japan: The Japanese free trade agreement, formally called the Japan-Thailand Economic Partnership Agreement, signed in April 2007, also contains certain provisions granting rights of ownership of businesses in Thailand to Japanese

investors that are greater than those enjoyed by other investors under the Foreign Business Act.

European Union: The European Union commenced negotiations with Thailand for a bilateral Free Trade Agreement in 2012. It is likely that special rights for EU investors in certain areas will be included in the treaty when finally negotiated. These negotiations were suspended after the dissolution of the Thai Parliament in late 2012. In December 2017, the EU announced that it intended to resume relations with Thailand "at all levels", in view of the Thai government announcement that elections would take place. It is expected that negotiations for a trade treaty will resume when Thailand has returned to a civilian form of government.

It is to be noted that Thailand lost its GSP privileges including import duties on export of certain goods to the EU in December 2014. The original intention was that the Thailand-EU FTA would directly run on from the expiry of the GSP privileges, but this will no longer be possible.

Future bilateral, regional or international FTAs should be scrutinised carefully to ascertain whether they contain provisions that confer foreign ownership rights that are greater than those contained in the Foreign Business Act or industry-specific legislation.

Foreign Business Act Schedules Shown below are the three Schedules of the Foreign Business Act.

Schedule 1

(1) Newspaper business, radio broadcasting station or radio/television business.

- (2) Farming, cultivation or horticulture.
- (3) Animal husbandry.
- (4) Forestry and timber conversion from natural forests.
- (5) Fisheries, especially fishing in Thai territorial waters and in specific economic areas of Thailand.
- (6) Extracting Thai herbs.
- (7) Trade and auction sale of Thai antiques or objects of historical value.
- (8) Making or casting Buddha images and alms bowls.
- (9) Trading in land.

Schedule 2

Section 1

(1) Manufacturing, distribution, repair or maintenance of:

(a) firearms, ammunition, gunpowder, and explosive materials;

- (b) components of firearms, ammunition, and explosive materials;
- (c) armaments, ships, aircraft, or vehicles; and
- (d) equipment, or parts of any type of military equipment.

(2) Domestic land transport, water transport, and air transport; including domestic aviation.

Section 2

(1) Trading of antiques or artifacts which are Thai works of art or Thai handicrafts.

(2) Wood carving.

(3) Silkworm rearing, manufacture of Thai silk, Thai silk weaving, or Thai silk printing.

(4) Manufacturing of Thai musical instruments.

(5) Manufacturing of gold-ware, silverware, nielloware, bronzeware, or lacquerware.

(6) Making bowls or earthenware, which are of Thai art and culture.

Section 3

- (1) Manufacturing of sugar from sugar cane.
- (2) Salt farming, including rock salt farming.
- (3) Mining of rock salt.
- (4) Mining, including stone quarrying or crushing.
- (5) Timber processing for making furniture and utilities.

Schedule 3

- (1) Rice milling and production of flour from rice and plants.
- (2) Fisheries, specifically breeding of aquatic creatures.
- (3) Forestry from re-planting.
- (4) Production of plywood, veneer, chipboard or hardboard.
- (5) Production of lime.
- (6) Accountancy.
- (7) Legal services.
- (8) Architecture.
- (9) Engineering.
- (10) Construction, except:

(a) Construction of infrastructure in public utilities or communications requiring tools, technology or special expertise in such construction, except where the minimum foreign capital is 500 million Baht.

(b) Other construction, as prescribed in regulations.

(11) Agency or brokerage, except:

(a) Brokerage or agency of securities or service related to agricultural commodities futures or financial instruments or securities.

(b) Brokerage or agency for the purchase/sale or procurement of goods or services necessary to production or providing services to affiliated enterprises.

(c) Brokerage or agency for the purchase or sale, distribution or procurement of markets, both domestic and overseas for the distribution of products made in Thailand, or imported from overseas in the category of international business, with minimum foreign capital of not less than 100 million Baht.

(d) Other brokerage or agency activities, as stipulated in regulations.

(12) Auctioneering, except:

(a) Auctioneering by international bidding, not being auctions of antiques, ancient objects or artefacts that are Thai works of art, Thai handicrafts or antique objects, or with Thai historical value.

(b) Other type of auctioneering, as stipulated in regulations

(13) Domestic trade in local agricultural products, not otherwise prohibited by law.

(14) Retailing, unless not less than 100 million Baht capital is invested, or having minimum capital for each shop of not less than 20 million Baht.

- (15) Wholesaling, unless the capital is not less than 100 million Baht.
- (16) Advertising.
- (17) Hotel operation, excluding hotel management.
- (18) Tourism.
- (19) Sale of food and beverages.
- (20) Planting and culture of plants.
- (21) Other services, except those exempted under ministerial regulations.

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